Report on Corporate Governance and Ownership Structure at 31 December 2018 (in accordance with art. 123-bis TUF)
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and Ownership Structure
at 31 December 2018
(in accordance with art. 123-\textit{bis} TUF)
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Annex 1
Report on Corporate Governance and Ownership Structure at 31 December 2018
(in accordance with art 123-bisTUF)

I. Issuer profile

Amplifon S.p.A., an Italian multinational company with its registered office in Milan, is worldwide leader in customized retail hearing solutions, services, and customer care.

Founded in 1950, Amplifon is active in 27 Countries: directly through Amplifon S.p.A. in Italy, through its subsidiaries in France, Germany, Switzerland, the Netherlands, Belgium, Luxemburg, the UK, Ireland, Spain, Portugal, Hungary, Poland, Turkey, Israel, Egypt, the USA, Canada, Mexico, Panama, Colombia, Chile, Ecuador, Argentina, Australia, New Zealand and India.
The hearing aids are fitted in dedicated points of sale, service centres and, to a marginal extent, at customers’ homes. The points of sale are operated both directly and indirectly through agents and franchisees.

The Company’s mission is to help people with hearing difficulties to rediscover the joy of a full and active life through solutions which provide maximum hearing satisfaction in all their daily life’s different situations.

Amplifon S.p.A.’s corporate governance is based on the traditional organizational model with Shareholders’ Meetings, a Board of Directors and a Board of Statutory Auditors. Descriptions of these bodies are provided below and are found throughout this report.

The Shareholders’ Meeting is convened at least once a year, in ordinary session, to approve the annual financial report, appoint and remove members of the Board of Directors and the Statutory Auditors, as well as approve their remuneration, and to also resolve on other matters falling under its prerogative as provided for by law. In extraordinary session, shareholders meet to amend the Company’s articles of incorporation and association, as well as to resolve on other matters falling under its prerogative as provided for by law.

An auditing firm, listed in the special register kept by CONSOB, is responsible for carrying out the independent audit of the financial statements in accordance with the law.
2. Information on ownership structure (pursuant to art. 123-bis, par. 1 TUF) at 31 December 2018

a) Structure of share capital (pursuant to art. 123-bis, par. 1, letter a), TUF

The share capital at December 31st, 2018 amounted to €4,527,072.40 broken down in 226,353,620 ordinary shares with a nominal value of €0.02 each; 5,715,745 of which with voting rights suspended pursuant to art. 2357 ter, paragraph 2 of the Italian Civil Code as they represent the Company’s treasury shares and 220,637,875 of which with voting rights, including 118,363,601 with simple voting rights and 102,274,274 with increased voting rights (two votes for each share) as described in details in paragraph d) below. There were no shares with limited voting rights at December 31st, 2018.

<table>
<thead>
<tr>
<th>Ordinary shares</th>
<th>226,353,620</th>
<th>100%</th>
<th>FTSE MIB</th>
</tr>
</thead>
<tbody>
<tr>
<td>Of which Shares with limited voting rights</td>
<td>-</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Of which Shares with increased voting rights</td>
<td>102,274,274</td>
<td>45.183%</td>
<td>Two votes per share</td>
</tr>
<tr>
<td>Of which Shares with no voting rights</td>
<td>5,715,745</td>
<td>2.525%</td>
<td>Treasury shares</td>
</tr>
</tbody>
</table>

The Company, as from financial year 2001, has implemented Stock Option and Performance Stock Grant Plans which involve capital increases: the description of these plans can be found in the notes to the accounts of the annual report in the section ‘Stock Options – Performance Stock Grant’ (note 33) and in the Remuneration Statement prepared as per art. 84-bis of the Issuers’ Regulations, documents available on the Company’s website in the sections ‘Investors/Financial Reports’ and ‘Governance/Executive Remuneration’.

There were no instruments granting subscription rights of newly issued shares in existence at 31 December 2018.

b) Share transfer restrictions (pursuant to art. 123-bis, par. 1, letter b), TUF

No share transfer restrictions were in effect at December 31st, 2018.

c) Significant interests in share capital (pursuant to art. 123-bis, par. 1, letter c), TUF

Based on the declarations received under art. 120 of TUF, the following shareholders hold significant interests in the Company’s share capital at December 31st, 2018:

<table>
<thead>
<tr>
<th>Declarant</th>
<th>Direct shareholder</th>
<th>% of ordinary capital (*)</th>
<th>% of voting capital at 31.12.2018</th>
<th>% of voting capital excluding treasury shares at 31.12.2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ampliter S.r.l.</td>
<td>Ampliter S.r.l</td>
<td>44.943</td>
<td>61.903</td>
<td>62.999</td>
</tr>
</tbody>
</table>

(*) The percentages refer to the share capital disclosed to CONSOB pursuant to Art. 120 of T.U.F. With regard, specifically, to the majority shareholder Ampliter S.r.l., reference is made to the declaration dated 13/06/2017; while the percentage of the ordinary share capital at 31/12/2018 was 44.936%.
d) Shares with special rights (pursuant to art. 123-bis, par. 1, letter d), TUF
At December 31st, 2018 there were no shares granting special rights of control. On January 29th, 2015 shareholders met in extraordinary session and amended the Company’s Articles of Association in accordance with art. 127-quinquies of Legislative Decree n. 58/98 - TUF granting two votes for each share held by the same party without interruption for a period of at least 24 months as of the registration date shown in a specific register. Shareholders may request to be registered at any time. The registration will take place within the fifteenth day of the month subsequent to having received the request. At December 31st, 2018 n. 102,274,274 shares or 45.183% of the share capital and 46.354% of the shares with voting rights were registered and granted increased voting rights. All the shares held by the majority shareholder Ampliter S.r.l. (n. 101,715,003 or 44.936% of the share capital) were registered and granted increased voting rights. The majority shareholder Ampliter S.r.l., therefore, holds 61.903% of the shares with voting rights at December 31st, 2018 (62.999% of the shares with voting rights net the treasury shares for which the voting rights have been suspended).

e) Employee share ownership: exercise of voting rights (pursuant to art. 123-bis, par. 1, letter e), TUF
No specific mechanisms for the exercise of voting rights under employee share ownership are provided for.

f) Restrictions on voting rights (pursuant to art. 123-bis, par. 1, letter f), TUF
At December 31st, 2018, the only limits on voting rights are those pursuant to art. 2357-ter, paragraph 2 of the Italian Civil Code (suspended voting rights) related to the Company’s treasury shares as described in paragraph 2 a).

g) Shareholders’ agreements (pursuant to art. 123-bis, par. 1, letter g), TUF
An extract of the shareholders’ agreement was published on September 28th, 2017 and additional disclosures were made on December 20th, 2017.
The shareholders’ agreement, effective for three years as from September 27th, 2017 (the date the agreement was signed) through September 27th, 2020, defines certain aspects relating to:

• the corporate governance of Ampliter S.r.l. and,
• indirectly, to the corporate governance of Amplifon S.p.A., as Asset Italia 2 S.r.l. is entitled to present one candidate for a directorship in Amplifon and one candidate for standing statutory auditor in Amplifon S.p.A., as well as
• transferring Ampliter s.r.l.’s capital.

In compliance with the mandatory disclosures called for under art. 122, paragraph 1, TUF; essential information and an extract of the shareholders’ agreement were published on both www.consob.it/web/area-pubblica/quotate (estratto Patti Parasociali) and www.amplifon.com/corporate.

h) Change of control clauses (pursuant to art. 123-bis, par. 1, letter h), TUF) and provisions relating to takeover bids (pursuant to art. 104, par. 1-ter, and 104-bis, par. 1)
In the course of their normal business, the Company and its subsidiaries may stipulate agreements with financial partners which, as is common practice in international contracts, include clauses which
grant each of the parties the right to rescind or amend said agreements in the event the direct and/or indirect control of one of the parties themselves should change.

At December 31st, 2018 the following loans, as normal practice in these kinds of financial transactions, change of control clauses in the event the controlling shareholder of Amplifon S.p.A. should contain change based on which the Company must advise the counterparties of same and the latter may request repayment:

- a syndicated loan taken out for the acquisition of the Gaes group amounting to €530 million loan and comprised of two tranches of €265 million each: the first one expires in March 2020 but may be extended through 2023 at Amplifon's discretion and the second is an amortizing loan expiring in 2023;
- the residual debt of the private placement made by the US subsidiary expiring between 2020 and 2025, which amounted to USD 130 million at 31 December 2018;
- four medium/long term loans amounting to €200 million, of which €100 million expiring in 2021 and €100 million expiring in 2022;
- five medium/long term credit lines amounting to €195 million, of which €165 expiring in 2021 and €30 million in 2022 and of which the company had utilized €60 million at 31 December 2018.

i) Authority to increase share capital and authorizations to buyback shares (pursuant to art. 123-bis, par. 1, letter m), TUF)

i.1) Authority to increase share capital

Pursuant to the powers granted during the Extraordinary Shareholders’ Meeting held on 27 April 2006 pursuant to art. 2443 of the Italian Civil Code, on 28 October 2010 the Board of Directors resolved to increase share capital against payment in one or more instalments for up to a maximum amount of €150,000.00 through the issue of 7,500,000 ordinary shares of a nominal value of €0.02 per share, with dividend rights, to be offered in subscription to employees of the Company and its subsidiaries without option rights pursuant to art. 2441, final paragraph, of the Italian Civil Code and art. 114-bis and art. 134, second paragraph, of Decree 58/98 and subsequent amendments, based on the strategic importance of the position held within the Group. Any board resolution to increase share capital as per the powers granted must be subscribed within the period indicated (at any rate, not after December 31st, 2020) and the share capital will be considered increased by an amount equal to the subscriptions tendered at the expiration date.

On April 16th, 2014 shareholders granted the Board of Directors, pursuant to art. 2443 of the Italian Civil Code, the power to increase share capital, without payment, for a period of five years from the resolution date, in one or more instalments for up to a maximum amount of €100,000.00, through the issue of a maximum of 5,000,000 ordinary shares of a nominal value of €0.02 per share, with dividend rights, to be assigned to employees of Amplifon S.p.A. and/or its subsidiaries pursuant to art. 2349 of the Italian Civil Code as part of the Company’s existing or future Stock Grant Plans. These capital increases must be made through the using of distributable earnings or available reserves as per the last regularly approved annual report.

For a more detailed description of the Stock Option Plans, please refer to the notes to the accounts in the annual report “Stock Options – Performance Stock Grant” (note 33) and to the information document prepared as per art. 84-bis of the Issuers’ Regulations published on the Company’s website in the section “Governance/Executive Remuneration”.
At December 31st, 2018, no other authorizations to increase share capital or issue other securities were in place.

i.2) Authorizations to buyback shares
On April 20th, 2018 shareholders, after having revoked the authorization granted on April 18th, 2017, authorized, pursuant to and in accordance with article 2357 of the Italian Civil Code, the purchase, in one or more instalments, of up to a maximum of new ordinary shares which will result in the Company holding a maximum of 10% of the Company’s share capital in the event the power granted is fully exercised in the timeframe indicated herein, as permitted by law and taking into account the treasury shares already held, in order to provide the Company with a means to:

(i) have treasury shares available to service stock-based incentive plans, both existing and future, benefiting directors and/or employees and/or partners of the Company or its subsidiaries, as well as any free stock grant plans;

(ii) use treasury shares as a means of payment in the acquisition of companies or the exchange of equity interests.

The shares may be purchased for a period of eighteen months from the date of the shareholders’ approval at a unit price that may not be 10% above or below the official stock price recorded by the stock exchange on the day prior to each single purchase and may be purchased on regulated markets including through the purchase and sale of derivatives traded on regulated markets that call for the physical delivery of the underlying shares, as well as by assigning proportional put options to shareholders; the purchases will be made in accordance with the methods provided in both article 132 of Legislative Decree n. 58 dated 24 February 1998 and article 144-bis of CONSOB resolution n. 11971 of 14 May 1999, with the sole exception of public tender and exchange offers, taking into account the specific exemption provided for in the third paragraph of article 132 of Legislative Decree n. 58 dated February 24th, 1998, as well as with any and all other applicable laws and regulations.

In the same resolution, on April 20th, 2018 shareholders also authorized, pursuant to and in accordance with article 2357-ter of the Italian Civil Code, the disposal, in one or more instalments, at any time and for an unlimited period of time, of the treasury shares purchased, in accordance with laws and regulations in effect at the time of the transaction. The sale transactions may be carried out prior to having completed all purchases, on one or more occasions on the market, including as a result of trading or block sales, and/or through transfer to directors, employees or partners of the Company and/or its subsidiaries, in implementation of incentive plans and/or other disposals involving the exchange or disposal of blocks of stock, including through swaps or transfers, or lastly as a result of capital market transactions involving the assignment or disposal of treasury shares (including, for example, mergers, spin-offs, the issue of convertible bonds or warrants serviced by treasury shares).

At the close of financial year 2018 Amplifon held a total of n. 5,715,745 ordinary shares, equal to 2.525% of the share capital; n. 7,155,463 shares were held at the beginning of financial year 2018 and 683,000 shares were purchased during the year, while a total of n. 2,122,718 shares were transferred to directors, employees and/or partners as part of the stock-based incentive plans.

I) Coordination and direction activities (pursuant to art. 2497 et seq. of the Italian Civil Code)
The Company is not subject to direction or coordination by other parties.
It is opportune to point out that Susan Carol Holland, Chairman of the Board of Directors of the direct Parent Company Ampliter. S.r.l. and Chairman of the Board of Directors of the indirect Parent Company Amplifin S.p.A., is the non-executive Chairman of Amplifon S.p.A..
It is the Company’s view that the mere presence of a director serving on the boards of both the Company and its parent companies is not to be construed as exercising control or co-ordination given the lack of involvement in operations.

Furthermore, none of the factors commonly recognized as indicative of exercising direction and co-ordination activities were found to exist in Amplifon S.p.A. and its parent company.

The information requested in art. 123-bis, first paragraph, letter i), “agreements between the company and the Directors and members of the Management Board and the Supervisory Board which call for indemnity in the event of resignation or dismissal without cause or termination following a takeover bid” can be found in the Remuneration Statement published in accordance with art. 123-ter of TUF.

The information requested in art.123-bis, first paragraph, letter l), “the norms governing nomination and replacement of Directors and Members of the Management Board and the Supervisory Board, as well as amendments to the Articles of Association, if different from those provided for under the applicable laws and regulations” are illustrated in the section regarding the Board of Directors found in this report.

3. Compliance (pursuant to art. 123-bis, par. 2, letter a), TUF)

The Company adopted the last version of the Corporate Governance Code issued, approved by the Corporate Governance Committee in July 2018. The Corporate Governance Code is available on the Corporate Governance Committee’s website at “www.borsaitaliana.it/borsaitaliana/regolamenti/corporategovernance/corporategovernance.htm”.

Neither the Company nor any of its subsidiaries are subject to foreign legislation which could impact or influence the Company’s corporate governance structure.

4. Board of Directors

4.1 Appointment and replacement (pursuant to art. 123-bis, par. 1, letter l), TUF)

The Company is managed by a Board of Directors comprised of between three and eleven members, as resolved by shareholders.

The members of the Board of Directors are elected based on a list of candidates presented by the shareholders and/or a group of shareholders who own at least 1% of share capital (as determined in the executive resolution n. 13 issued by the director of CONSOB’s corporate governance division on January 24th, 2019).

The lists presented must indicate the candidates in sequential numerical order and must be filed at the Company’s registered office at least 25 days prior to the date of the Shareholders’ Meeting in first call. The Company will also publish the lists on its website and in accordance with other modalities.
indicated in the CONSOB regulation issued pursuant to art. 147-ter, par. 1-bis of Legislative Decree 58/1998 at least 21 days prior to the Shareholders’ Meeting.

Each shareholder who presents a list or is party to a list must submit the certificate issued by the authorized intermediary proving entitlement to exercise rights as a shareholder to the company’s registered office, along with the lists, by the legal deadline set for the Company’s publication of said lists.

Based on the Company’s Articles of Association, at least one of the members of the Board of Directors, or two if the Board is comprised of more than seven members, must meet the requisites required for the Independent Statutory Auditors set forth in the applicable norms and regulations.

Only those candidates included in lists presented by shareholders holding voting rights equal to half the amount required in order to be entitled to present lists will be considered.

Moreover, based on the Articles of Association, the Board of Directors will be appointed in compliance with the current law governing gender equality rounding up the number of candidates belonging to the least represented gender in the event application of the quota criteria does not result in a whole number.

The directors will be elected based on the lists submitted, the majority of votes obtained in the sequential numerical order in which the candidates appear on said lists. One director, in possession of the requisite of independence pursuant to the law and in no way connected, even indirectly, to the shareholders who submitted or cast more votes for the list, will be elected from the minority list on the basis of sequential numerical order and the majority of votes obtained.

The directors are appointed for a maximum term of three years and may be re-elected. If one or more of the directors should resign, for whatever reason, during their term, the Board of Directors will act in accordance with art. 2386 of the Italian Civil Code.

If one or more of the resigned directors was included in a list containing candidates who were not elected, the Board of Directors will appoint substitute directors based on the sequential numerical order of said list providing the candidates are still eligible for election and willing to accept the assignment.

In any event the Board will ensure that the total number of independent directors appointed complies with the law, including with respect to gender quotas.

In the event the exiting director was an independent director, the Board will attempt, to the extent possible, to appoint the first of the non-elected independent directors included in the exiting director’s list.

The Board of Directors is vested with the broadest powers for the Company’s ordinary and extraordinary administration. It meets at least once every three months and has adopted an organization and modus operandi which guarantee effective and efficient performance of its functions. The Board of Directors, including through its delegates, reports on a timely basis to the Board of Statutory Auditors on its work and on any transactions carried out by the Company and its subsidiaries having a significant impact on profitability, assets and liabilities or financial position; in particular, it reports on transactions representing a potential conflict of interests.
Succession planning

During the meeting held on March 6th, 2013 the Board of Directors, pursuant to the proposal of the Risk, Control and Sustainability Committee approved the succession plan relative to the appointment of executive directors in the event of unexpected vacancies or expiration of the term.

Based on this procedure the Chairman of the Board of Directors and, if unable, the Risk, Control and Sustainability Committee, after consulting with the Chairman of the Board of Statutory Auditors, will:

- seek to understand the situation and decide which is more opportune: succession or a temporary appointment;
- inform the Directors of the Board and the Board of Statutory Auditors;
- call a Board of Directors’ meeting in order to adopt the measures deemed opportune;

Furthermore, as mentioned in Chapter 7, in 2018 the Remuneration and Appointments Committee discussed the plan for the succession of the sole Executive Director in great detail as part the analysis of the succession of executives with strategic responsibilities and the General Managers of the subsidiaries.

4.2. Composition (pursuant to art. 123-bis, par. 2, letter and d-bis), TUF

At December 31st, 2018 the Board of Directors was comprised as follows:

<table>
<thead>
<tr>
<th>Name and date of birth</th>
<th>Office held</th>
<th>In office since</th>
<th>List</th>
<th>Exec.</th>
<th>Non Exec.</th>
<th>Ind.</th>
<th>Indep. TUF</th>
<th>% BoD</th>
<th>Other appointments</th>
</tr>
</thead>
<tbody>
<tr>
<td>Susan Carol Holland</td>
<td>Chairman</td>
<td>18/04/2016 -</td>
<td>M</td>
<td>X</td>
<td></td>
<td></td>
<td>85</td>
<td>2</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Chief Executive Officer (CEO)</td>
<td>19/02/2001 - 20/10/2015</td>
<td>M</td>
<td>X</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Enrico Vita</td>
<td>Director</td>
<td>18/04/2016 -</td>
<td>M</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>100</td>
<td>1</td>
<td></td>
</tr>
<tr>
<td>Andrea Casalini</td>
<td>Director</td>
<td>18/04/2016 -</td>
<td>M</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>100</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>Alessandro Cortesi</td>
<td>Director</td>
<td>18/04/2016 -</td>
<td>m</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>100</td>
<td>4</td>
<td></td>
</tr>
<tr>
<td>Maurizio Costa</td>
<td>Director</td>
<td>24/04/2007</td>
<td>M</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>100</td>
<td>1</td>
<td></td>
</tr>
<tr>
<td>Laura Donnini</td>
<td>Director</td>
<td>18/04/2016 -</td>
<td>M</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>85</td>
<td>2</td>
<td></td>
</tr>
<tr>
<td>Maria Patrizia Greco</td>
<td>Director</td>
<td>18/04/2016 -</td>
<td>M</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>85</td>
<td>5</td>
<td></td>
</tr>
<tr>
<td>Lorenzo Pozza</td>
<td>Director</td>
<td>18/04/2016 -</td>
<td>M</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>85</td>
<td>10</td>
<td></td>
</tr>
<tr>
<td>Giovanni Tamburi</td>
<td>Director</td>
<td>17/04/2013</td>
<td>M</td>
<td>X</td>
<td></td>
<td></td>
<td>100</td>
<td>10</td>
<td></td>
</tr>
</tbody>
</table>

Key

**Office held**: Chairman, Deputy Chairman, CEO, etc..

**In office since**: Date of first appointment.

**List**: indicated as M/m depending on whether the director was elected on a majority list or a minority list (art. 144-decies of the CONSOB’s Issuers’ Regulations).

**Exec.**: marked if the director qualifies as Executive.

**Non exec.**: marked if the director qualifies as Non-Executive.

**Ind.**: marked if the director qualifies as Independent under the Code’s criteria.

**Indep. TUF**: marked if the director meets the independence qualifications established by par. 3, art. 148 ofTUF (art. 144-decies of the CONSOB’s Issuers’ Regulations).

**% BoD**: indicates the director’s attendance record in percentage terms at Board meetings (the calculation of this percentage reflects the number of meetings attended by the director relative to the number of Board meetings held during the year or after the director’s appointment).

**Other appointments**: indicates the total number of appointments held in other companies listed on regulated markets (in Italy or abroad), in financial, banking, insurance or large companies, identified on the basis of the criteria established by the Board of Directors.
It is to be noted that:

- During the meetings held on April 18th, 2016 and March 1st, 2018 the Board of Directors, as already disclosed in the Report on Corporate Governance and Ownership Structure at December 31st, 2016 and at December 31st, 2017, established the composition of the Committees and the Supervisory Board which are now comprised as follows:

  - **Risk, Control and Sustainability Committee:**
    - **Chairman** Lorenzo Pozza
    - **Member** Susan Carol Holland
    - **Member** Alessandro Cortesi
    - **Member** Laura Donnini

  - **Remuneration and Appointments Committee:**
    - **Chairman** Maurizio Costa
    - **Member** Susan Carol Holland
    - **Member** Andrea Casalini
    - **Member** Patrizia Grieco

  - **Independent Directors for Related Party Transactions Committee:**
    - **Chairman** Andrea Casalini
    - **Member** Laura Donnini
    - **Member** Alessandro Cortesi

  - **Supervisory Board:**
    - **Chairman** Lorenzo Pozza
    - **Member** Laura Donnini
    - **Member** Paolo Tacciaria (Head of Internal Audit)

The professional characteristics of the Directors can be found on the company’s website in the section “Governance/corporate bodies”.

For a more detailed description of the criteria used to evaluate the independence of the directors, please refer to section 4.6 of this report.
The list of the companies in which the Directors of Amplifon S.p.A. have other appointments can be found in Annex 1 of this report.

The members of the Board Committees formed as resolved by the Board of Directors on 18 April 2018, along with their attendance records for the year, are shown below:

<table>
<thead>
<tr>
<th>Name</th>
<th>Office held</th>
<th>EC</th>
<th>% EC</th>
<th>NC</th>
<th>% NC</th>
<th>RAC</th>
<th>% RAC</th>
<th>RCSC</th>
<th>% RCSC</th>
</tr>
</thead>
<tbody>
<tr>
<td>Susan Carol Holland</td>
<td>Chairman</td>
<td>n/a</td>
<td>n/a</td>
<td>n/a</td>
<td>n/a</td>
<td>M</td>
<td>85</td>
<td>M</td>
<td>85</td>
</tr>
<tr>
<td>Andrea Casalini</td>
<td>Director</td>
<td>n/a</td>
<td>n/a</td>
<td>n/a</td>
<td>n/a</td>
<td>M</td>
<td>100</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Alessandro Cortesi</td>
<td>Director</td>
<td>n/a</td>
<td>n/a</td>
<td>n/a</td>
<td>n/a</td>
<td></td>
<td></td>
<td>M</td>
<td>100</td>
</tr>
<tr>
<td>Maurizio Costa</td>
<td>Director</td>
<td>n/a</td>
<td>n/a</td>
<td>n/a</td>
<td>n/a</td>
<td>P</td>
<td>100</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Laura Donnini</td>
<td>Director</td>
<td>n/a</td>
<td>n/a</td>
<td>n/a</td>
<td>n/a</td>
<td>M</td>
<td>100</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Patrizia Gréco</td>
<td>Director</td>
<td>n/a</td>
<td>n/a</td>
<td>n/a</td>
<td>n/a</td>
<td>M</td>
<td>85</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Lorenzo Pozza</td>
<td>Director</td>
<td>n/a</td>
<td>n/a</td>
<td>n/a</td>
<td>n/a</td>
<td>P</td>
<td>100</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Key
n/a: not applicable.
E.C.: Executive Committee; C/M for chairman/member of Executive Committee.
% E.C.: indicates the director’s attendance record in percentage terms at Executive Committee meetings (the calculation of this percentage reflects the number of meetings attended by the director relative to the number of Executive Committee meetings held during the year or after the director’s appointment to this committee).
N.C.: Nominations Committee; C/M for chairman/member of the Nominations Committee.
% N.C.: indicates the director’s attendance record in percentage terms at Nominations Committee meetings (the calculation of this percentage reflects the number of meetings attended by the director relative to the number of Nominations Committee meetings held during the year or after the director’s appointment to this committee).
% R.A.C.: indicates the director’s attendance record in percentage terms at Remuneration and Appointments Committee meetings (the calculation of this percentage reflects the number of meetings attended by the director relative to the number of Remuneration and Appointments Committee meetings held during the year or after the director’s appointment to this committee).
R.C.S.C.: C/M: chairman/member of the Risk, Control and Sustainability Committee.
% R.C.S.C.: indicates the director’s attendance record in percentage terms at Risk, Control and Sustainability Committee meetings (the calculation of this percentage reflects the number of meetings attended by the director relative to the number of Risk, Control and Sustainability Committee meetings held during the year or after the director’s appointment to this committee).

Diversity
As mentioned above in section 4.1, based on the Articles of Association, the Board of Directors will be appointed in compliance with the current law governing gender equality rounding up the number of candidates belonging to the least represented gender in the event application of the quota criteria does not result in a whole number. Currently the number of women, namely the least represented gender in the Board of Directors, now accounts for 33% of the Board.

As for the composition of the Board, the mix of professional experience complies with the recommendations found in the Corporate Governance Code and is assessed each year during the self-assessment process. Amplifon’s Board of Directors has a good mix of professional profiles and expertise which spans business, finance and different professions.

Lastly, while not the end result of a specific policy, the average age of the Board members has dropped significantly from 72 in 2011 to 60 in the current Board and ranges from a high of 71 to a low of 50.

Maximum number of appointments allowed in other companies
Pursuant to the Corporate Governance Code for listed companies issued by Borsa Italiana S.p.A. on the role of the Board of Directors and its efficient execution of its functions, on March 6th, 2013 Amplifon S.p.A.’s Board of Directors expressed its positioning by approving the “Regulations for the Board of Directors”, art. 6 of which establishes the maximum permitted number of directorships or statutory auditorships in other companies.
deemed to be compatible with holding the office of director: ‘Non-Executive Directors and Committees Chairmen appointed by the Board will not be able to assume directorships or statutory auditorships in more than 5 companies listed on regulated markets (including foreign markets), financial, banking, insurance or large companies, while Independent Directors may not assume more than 10 directorships or statutory auditorships’. Please note that ‘the limit on the number of appointments does not include subsidiaries nor the parent companies of Amplifon S.p.A.’.

**Induction Programme**

Following the appointment of the Directors specific meetings will be held with the company management during which information relating to the sector, the competitive environment, the Group structure, the Company, the organization and the internal control and risk management system will be provided. Subsequently, including through the direct participation of group managers in Board meetings, further information will also be provided relative to specific topics or transactions deemed relevant for the Company and the Group.

**4.3. Role of the Board of Directors (pursuant to art. 123-bis, par. 2, letter d), TUF)**

**4.3.1 Activities carried out in 2018 and expected for 2019**

During 2018 the Board of Directors met seven times:

- 1 March;
- 2 May;
- 11 June;
- 26 July;
- 16 October;
- 30 October;
- 14 December.

Meetings lasted an average of four hours each.

Four meetings have been scheduled for 2019, with the possibility of holding other ones in order to examine specific topics related to operations and to evaluate strategic development plans as, to date, the Company has not instituted a Strategic Committee insofar as the Company believes that this role can be filled through specific Board of Directors’ meetings.

The Board meetings are called by the Chairman, or on the Chairman’s behalf, by way of a registered letter sent to each director or standing statutory auditor at least five days prior to the meeting or, in urgent cases, via telegram, fax, or return receipt e-mail at least one day prior to the scheduled meeting date.

The Board of Directors may also be called, after having notified the Chairman of the Board itself, by two members of the Board of Statutory Auditors.

The Board members usually receive the documentation relating to the meeting together with the summons for the Board of Directors’ meeting, unless for reasons of confidentiality or lack of readiness it is not advisable or possible.

During the self-assessment process carried out at the end of FY 2018, the Directors specifically addressed the topic of providing adequate and timely information, including confidential information, prior to the Board meetings.
The Directors agreed that this type of information is disseminated in a timely and adequate manner. This assessment was shared with the Control, Risk and Sustainability Committee and was viewed in a positive light by the Independent Directors during the separate meeting held by them in accordance with the Corporate Governance Code.

In 2018 the Chairman of the Board of Directors invited the Financial Report Officer to attend all the meetings; several Group General Managers were also invited to report directly to the Board on the micro and macro-economic trends in the countries for which they are responsible, as were a few members of the Executive Leadership Team and Management Team, in order to discuss specific topics.

All the other aspects relating to the functioning of the Board of Directors are governed by specific regulations, compliance with which is monitored by the Chairman with the assistance of the Board Secretary.

4.3.2 Role of the Board of Directors
The Board of Directors is vested with the broadest powers for the Company’s ordinary and extraordinary administration and may perform all activities deemed necessary to achieve the Company’s purpose, with the exception of those powers attributed by law or the Articles of Association to the Shareholders’ Meeting. In detail, the Board of Directors:

- resolves on the opening and closure of secondary offices and the transfer of the registered office within the borders of Italy;
- indicates which of the Directors should represent the Company;
- resolves on reduction of share capital in the event of shareholder withdrawal;
- resolves on the amendments needed to be made to the Articles of Association in light of new norms and regulations;
- within the limits envisaged in art. 2420 ter, art. 2443 and art. 2436 of the Italian Civil Code, assumes decisions on mergers and spin-offs pursuant to art. 2505, art. 2505 bis and art. 2506 ter of the Italian Civil Code;
- examines and approves the strategic, operational and financial plans of the Company and the Group companies and periodically monitors implementation; defines the corporate governance system of the Company itself and the Group structure;
- defines the nature and level of risk compatible with the Company’s strategic objectives;
- evaluates the adequacy of the general organizational and administrative structure of the Company and its strategically relevant subsidiaries put in place by the Chief Executive Officer, particularly with regard to and on an annual basis, the adequacy, efficiency and effective functioning of the internal control and risk management system, and the management of conflicts of interest;
- grants and revokes the Chief Executive Officer’s powers, defining the limits and means of operation, without prejudice to the powers reserved exclusively to the Board pursuant to art. 2381 of the Italian Civil Code, as well as in relation to art. 20 of the Articles of Association;
- determines, following the advice of the Remuneration and Appointments Committee a remuneration policy for the Directors, the Key Managers and the Head of Internal Audit; determines, after examining the proposals of the Remuneration and Appointments Committee and consulting the Board of Statutory Auditors pursuant to art. 2389 par. 3 of the Italian Civil Code, the remuneration of the Chief Executive Officer and the other Directors holding particular offices, including as members of Board committees, as well as, in the event the shareholders have not done so, the breakdown of the Board members’ global compensation;
• evaluates the Company’s general performance, paying particular attention to the information received from the Executive Directors, and periodically comparing the results achieved with forecasts;
• examines and approves the Company’s and its subsidiaries’ operations, in case such operations have a significant impact on the Company’s profitability, assets and liabilities or financial position, paying special attention to situations in which one or more Directors have a direct or indirect (through third parties) interest and, more in general, transactions involving related parties; toward this end establishes the general criteria to identify relevant transactions;
• evaluates, at least once a year, the size, composition and performance of the Board of Directors and its committees and may provide opinions about the profile of the professionals that should serve on the Board;
• evaluates the need to adopt a succession plan for the Chief Executive Officers;
• provides information, in the report on corporate governance:
  • on the composition of the Board, indicating, for each member, the qualifications, office held within the Board, the main professional experiences, as well as how long the office has been held;
  • on how the duties assigned are fulfilled and, more specifically on the number and the average duration of the Board meetings held during the year and the attendance record of each Board member;
  • on the principal characteristics of the internal control and risk management system expressing the Board’s opinion as to the adequacy and efficacy of the latter with respect to Group’s characteristics and risk profile;
• evaluates any exceptions to the non-compete provisions contained in art. 2390 of the Italian Civil Code authorized by the shareholders in light of organizational needs, pointing out any critical areas to the shareholders during their next meeting. Toward this end, each Director will inform the Board, upon accepting his/her appointment of any activities carried out which could be considered in competition with the Company and, subsequently, of any relevant changes in this regard;
• provides the shareholders with information about the activities carried out and planned and works to ensure that the shareholders receive the information needed to be able to make informed decisions during Shareholders’ Meetings. All the Directors usually attend the Shareholders’ Meeting and any absences must be justified;
• assesses whether or not it is opportune, in the event of significant changes in the Company’s market capitalization or in the composition of its shareholders, to propose that shareholders amend the Articles of Association with regard to the percentages needed to mobilize shares and the steps taken to protect minority shareholders.

During the meeting held on May 2nd, 2018, the Board of Directors allocated the global remuneration approved during the Shareholders’ Meeting held on April 20th, 2018 to its individual members. During the meeting held on May 2nd, 2018, the Board also resolved to pay the Independent Directors additional fees if they hold special offices as follows:

• if called upon to chair the Remuneration and Appointments Committee and the Risk, Control and Sustainability Committee, an additional fee of €30,000.00 for each chairmanship;
• if called upon to serve on the Remuneration and Appointments Committee and the Risk, Control and Sustainability Committee, an additional fee of €20,000.00 for each membership;
• if called upon to chair the Supervisory Board, an additional fee of €15,000.00;
• if called upon to serve on the Supervisory Board, an additional fee of €10,000.00.
• if called upon to chair the Committee of Independent Directors for Related Party Transactions, an additional fee of €10,000.00
• if called upon to serve on the Committee of Independent Directors for Related Party Transactions, an additional fee of €5,000.00.
These supplementary fees have no impact on the global remuneration approved by the Shareholders’ Meeting insofar as they are not to be considered in addition to said amounts.

The Board of Directors, in all the meetings dedicated to examining the yearly and periodic accounting records, also looks at the reports on operations of each single subsidiary and the Group as a whole, prepared by the Chief Executive Officer.

In the resolutions dated February 28th, 2017 and July 26th, 2017, with a view to modifying and revising parts of the resolutions made on April 18th, 2016, June 29th, 2016 and October 26th, 2016, the Board determined the powers of the Chief Executive Officer and the limits on the exercise of powers which should be exercised in accordance with the guidelines approved by the Board of Directors, as well as the forecast investments and expenses indicated in the budgets approved by the Board of Directors. Toward this end the Chief Executive Officer was granted certain single signatory powers for an amount of up to €30 million per transaction, as well as for the transfer of funds, without limits, between the Company's bank accounts.

With regard to contracts with suppliers, specifically, the Chief Executive Officer may enter into contracts worth an estimated amount of not more than €10 million per annum for each contract relating to products other than hearing aids as long as the products still relate to hearing impairment, while he may enter into framework contracts for the supply of hearing aids and related services worth an estimated amount, per supplier, which does not exceed 40% of the overall volume of annual purchases that the Group expects to make in the respective sector.

The Chief Executive Officer may also exercise powers relating to short term bank loans and lines of credit in joint signature with the Group’s CFO for an amount of up to €40 million per transaction, as well as grant short/medium/long term loans to affiliates and associates, as well as transfer funds, without limits, to affiliates and associates; in joint signature with the Chief HR Officer or a member of the Board of Directors the CEO may stipulate, take disciplinary action relating to, or terminate any employment contract with a company Executive.

The Chief Executive Officer may also carry out with sole signature, including through sub-delegation, extraordinary transactions by executing the necessary deeds and contracts for an amount of up to €30 million per transaction involving, for example, acquisitions or disposals of controlling interests in companies, acquisitions or disposals of business divisions, agreements relative to joint or similar strategic ventures, in the countries in which Amplifon is already present through one or more subsidiaries.

The Board of Directors also granted the General Manager certain single signatory powers for an amount of up to €10 million per transaction to the extent that the transactions are in accordance with the guidelines, the investment plans and budgets approved by the Board of Directors.

During the meeting held on July 27th, 2016, the Board of Directors approved the “Regulation on related party transactions” and the procedure “Related Party Transactions: internal operational procedure” issued pursuant to and in accordance with CONSOB Regulation n. 17221 of March 12th, 2010. Please refer to Chapter 12 below for information on “Directors’ interests and related party transactions”.

The Risk, Control and Sustainability Committee, with the support of the Head of Internal Audit, prepared a report summarizing the interviews conducted with the members of the Board of Directors regarding the evaluation of the Board's composition, role and performance.
This report was shared by the Independent Directors during their periodic meeting held in accordance with the Corporate Governance Code and submitted to the Board by the Chairman of the Risk, Control and Sustainability Committee and the Lead Independent Director Lorenzo Pozza during the meeting held on December 14th, 2018.

The comments included in the report were shared with those present, underlining the areas of improvement.

The Shareholders’ Meeting did not authorize any exceptions to the non-compete provisions contained in art. 2390 of the Italian Civil Code.

4.4. Executive bodies

4.4.1 Chief Executive Officers
To date the Company has deemed it sufficient to appoint a single Chief Executive Officer in the person of Enrico Vita, who also serves as the General Manager.

During the meetings held on February 28th, 2017 and July 26th, 2017, subsequent to the resolutions made in this regard on April 18th, 2016, June 29th, 2016 and October 26th, 2016, the Chief Executive Officer was granted the powers described above in paragraph 4.3.2.

The Chief Executive Officer will report to the Board every three months on the activities carried out in order to fulfil his duties.

4.4.2 Chairman of the Board of Directors
The Chairman acts in accordance with the law and the Company’s Articles of Association, without operational powers and does not have a specific role in determining Company strategies.

Reporting to the Board
The Chief Executive Officer must report to the Board at least every three months on the most significant events which occurred within the Group and on the market conditions which could influence operations. Furthermore, the heads of the various subsidiaries present in the markets where the Group operates provide, as deemed appropriate, the Board with information regarding each subsidiary’s operation and the reference markets (please also refer to paragraph 4.3.1).

4.5. Other executive directors
The Chief Executive Officer is the only Executive Director.

If deemed opportune members of the Executive Leadership Team and of the Management Team may also be called upon to discuss specific transactions with the Board of Directors.

4.6. Independent directors
The Board of Directors verify that the Independent Directors qualify as such upon appointment and each subsequent year.

During the meeting held on March 5th, 2019, the Board of Directors evaluated whether or not the Independent Directors Pozza, Casalini, Costa, Donnini, Grieco and Cortesi still qualified as such.

This evaluation was carried out in accordance with art. 148, paragraph 3, of Legislative Decree n. 85 dated 24 February 1998 (“TUF”) as per art. 147-ter, paragraph 4, TUF and on the basis of the criteria outlined in
the Code and the prudent assessment of the Board with the abstention of the Director in question. More in detail, the Board examined, on the basis of the declarations made by the persons concerned and/or available information, the relationships which could potentially compromise independence. Toward this end please note with a view to applying the recommendations found in the corporate governance code, specifically art. 3.C.1. e) relating to a directorship held for more than nine out of the last twelve years; given the independence that director Costa has proven to possess as a result of his professionalism and experience; given that the same Director still meets all the other qualifications for independent provided for in the Code, the Board recognized the independence of director Costa, despite having been a director in the company for nine out of the last twelve years, on the basis of the independent judgement he has consistently proven to possess, as well as the unbiased assessment of management’s actions.

The Board of Statutory Auditors verified the correct application of the assessment criteria and procedures adopted by the Board of Directors for evaluating the independence of its members, informing the Company of the following findings which will be included in the annual report on supervisory activities:

“We verified correct application of the assessment criteria and procedures adopted by the Board of Directors for evaluating the independence of the directors Pozza, Casalini, Costa, Donnini, Grieco, and Cortesi. The assessment criteria were found to be adequate.”

On December 14th, 2018 a meeting of the Independent Directors took place in order to discuss the Group’s risk management and internal control system, in general, including the quality and the functioning of the corporate governance.

4.7. Lead Independent Director
Although without an active role in operations, the Chairman of the Company is a representative of the issuer’s Parent Company. Consequently, in accordance with the Code, on April 18th, 2016 the Board, during the first meeting following the appointment by the Shareholders’ Meeting (held the same day), appointed Lorenzo Pozza, non-executive independent director, Lead Independent Director.

In an effort to enhance their contribution and the performance of the Board itself, Mr Pozza acts as a point of reference for the non-executive Directors (in particular the Independent Directors). The Lead Independent Director works with the Chief Executive Officer in order to ensure that the Directors receive adequate information in a timely manner. The Lead Independent Director may also call, at his/her own initiative or at the request of other directors, special meetings of just the independent directors to discuss issues considered of interest in relation to the operation of the Board or management of the business.

The Lead Independent Director is also Chairman of the Risk, Control and Sustainability Committee and the Supervisory Board.
5. Treatment of corporate information

On July 26th, 2018 the Board approved the updated “Procedures for the internal management and external disclosure of company documents and information, with particular reference to price sensitive information”, amended in order to comply with relative laws and regulations.

The purpose of these procedures is to govern the internal management and external disclosure of price sensitive information relating to Amplifon or its subsidiaries, and, in particular, the information deemed privileged under EU Regulation 596/2014 (“MAR”) which, if publicly disclosed, could have a significant impact on the prices of financial instruments issued by the Company.

The procedures can be found on the corporate website in the section ‘Governance/By-laws and procedures’.

These procedures are linked to the procedures regarding the creation and updating of the Register of the persons with access to sensitive information, as well as the Relevant Information Management Procedure and the Code of Conduct on Internal Dealing.

5.1. Register of persons with access to price sensitive information

In accordance with art.115-bis ofTUF and art. 18 of MAR, the Company has created a Register of persons who, given the activities they carry out or the role they hold in Amplifon or its subsidiaries, have or may have access to price sensitive information periodically or on a regular basis.

This Register is maintained and updated by the Group’s Legal and Corporate Affairs Officer.

5.2. Internal Dealing code

During the meeting held on July 26th, 2018, the Board of Directors approved the updated “Code of conduct on Internal Dealing.” This Code explains the reporting and conduct obligations that shall be observed by relevant persons (and close associates of relevant persons) regarding transactions involving shares and other financial instruments issued by the Company.

Relevant Persons bound by the Code are defined as:

i. members of the Company’s Board of Directors and Board of Statutory Auditors;

ii. any of the Company executives, though not one of the persons referred to in (i) above, who have regular access to price sensitive information linked directly or indirectly to the Company and the power to adopt management decisions that might affect the Company’s development and future prospects;

iii. any other Group manager who is part of the Executive Leadership Team (as defined on the Company’s website in the section “About Us/Leadership Team”).

Close associates of the relevant persons are also bound by the same procedures.

A “relevant” shareholder was also defined as anyone who has an interest, calculated in accordance with art. 118 of the Issuers’ Regulations, representing at least 10% of the company’s share capital with voting rights, as well any other party that controls the company.

Transactions of a total amount of more than €20,000 per calendar year must be reported and disclosed to
CONSOB within three working days following the date on which the transactions were carried out (if the Relevant Person would like the Company to report the transaction to CONSOB, he/she must report the transaction to the Company within 1 working day).

Pursuant to the Code, Relevant Persons (and close associates of the relevant persons) and relevant shareholders are barred from carrying out any transactions, personally or for third parties, directly or indirectly, involving the Company’s financial instruments, in the 30 (thirty) calendar days before the announcement of an interim financial report or a year-end report.

The Internal Dealing Code is published on the corporate website in the section “Governance/ By-laws & Procedures”.

6. Board committees
(pursuant to art. 123-bis, par. 2, letter d), TUF)

On April 18th, 2016 the Board of Directors appointed the Risk, Control and Sustainability Committee and the Remuneration and Appointments Committee, while it was deemed unnecessary, for the moment, to appoint a Nominations Committee as the functions are attributed to the Remuneration and Appointments Committee as provided for in the comment to art. 4 of the Corporate Governance Code. As described in paragraph 4.3.2, committee members are to receive a supplementary fee in addition to the global remuneration approved by the shareholders. The Board also indicated that the committees were to perform their activities in accordance with the guidelines found in the Corporate Governance Code.

The committees are comprised of at least three non-executive Directors, the majority of which are independent, and minutes are taken at the meetings. In order to perform their duties, the committees may access all information and company systems as deemed necessary and they may invite non-members to attend the meetings.

The Risk, Control and Sustainability Committee, has a budget which is approved by the Board. The Risk, Control and Sustainability Committee and the Remuneration and Appointments Committee, at any rate, have the power to make expenditures if deemed necessary.
7. Nominations committee

The Board deemed that, for the moment, it was unnecessary to form a Nominations Committee, including in light of the outcome of the self-assessment process relating to the balanced composition of the Board itself and to its professional profile, attributing the functions to the Remuneration Committee as provided for in the comment to art. 4 of the Corporate Governance Code.

The Remuneration and Appointments Committee, acting as the Nominations Committee, formed in accordance with the requirements for the composition of both Committees, has the duties described in articles 5 and 6 of the Corporate Governance Code. More in detail:

a) provide the Board of Directors with opinions about the size and composition of the Board of Directors and recommendations as to the professional profile of the Board members, as well as the maximum number of assignments as director and statutory auditor deemed compatible with serving on the Company’s Board of Directors and relating to any exercise of the powers granted to the shareholders, in general, as well as any allowable exceptions to the non-compete clauses provided for in art. 2390 of the Italian Civil Code;
b) propose candidates to act as Directors in the event it is necessary for the Board to co-opt a director to substitute an Independent Director;
c) provide the Board of Directors with recommendations regarding succession plans for Group Executives with strategic responsibilities.

In 2018 the Remuneration and Appointments Committee met four times. Minutes of the meetings were taken regularly and the meetings lasted around two hours each. During three of these four meetings topics relating to changes in the organizational structure, Talent Development and Succession Planning were discussed. Remuneration and Appointments Committee, during the meetings held on February and December, approved the updated list of directors with strategic responsibilities and, in addition, it has received an update on the main changes/nominees related to strategic roles both at Italy and country level. The first step taken in this regard was to introduce a new Banding system to be used in all the Countries was introduced with a view to guaranteeing a systematic approach to the different HR process and, more specifically, managing career paths and succession planning. Subsequently, during the meeting held by the Remuneration and Appointments Committee in December, a new Talent Strategy was presented and implemented in 2018. In this instance, the focus was on the Talent Assessment of the Group’s entire Back Office staff, as well as the completion of the succession plans for the Group’s top management. The definition of the succession plans serves two purposes: to continue to build a solid talent pipeline capable of supporting the company’s growth, as well as define a clear plan for development and training that takes into account future needs.

The succession plan for the sole executive director and all the executives that report to him was discussed in great detail which involved looking at names, level of readiness, any preparation needed in terms of development or career steps.

With regard, specifically, to the Executive Leadership Team and the General Managers of the subsidiaries, the succession plans were also prepared and completed based on individual evaluations.

For more information about the duration of the meetings, the composition and functioning of the Committee, please refer to section 1.1 of the Remuneration Statement published in accordance with art. 123-ter of TUF.
8. Remuneration committee

Please refer to the Remuneration Statement
Part 1
Chapter 1 “Governance Model” - section 1.1 “Parties involved”.

9. Directors’ compensation

Please refer to the Remuneration Statement
Part 1
Chapter 2 “Objectives, principles and guidelines of the Remuneration Policy 2019”
– section 2.1. “Principles of the Reward Policy”
Chapter 2 “Objectives, principles and guidelines of the Remuneration Policy 2019”
– section 2.2 “The new Total Reward Policy 2019”
– section 3.1. “Directors’ Compensation”
– section 3.2. “Remuneration of the Chief Executive Officer / General Manager”
– section 3.3. “Remuneration of the Executives with Strategic Responsibilities”
– section 3.4. “Remuneration of the Head of Internal Audit”

10. Risk, Control and Sustainability Committee

10.1. Composition and duties of the Risk, Control and Sustainability Committee (pursuant to art. 123-bis, par. 2, letter d), TUF

The Board of Directors appointed the Risk and Control Committee (as of 16 December 2016, the “Risk, Control and Sustainability Committee”) during the meeting held on 18 April 2016. At December 31st, 2018, the Risk, Control and Sustainability Committee was comprised of:

- Lorenzo Pozza, Chairman: non-executive Independent Director;
- Susan Carol Holland: non-executive Chairman;
- Alessandro Cortesi: non-executive Independent Director;
- Laura Donnini: non-executive Independent Director.

The current members were found to possess the professional experience deemed necessary to fulfil the committee’s duties as outlined in the Code.

In order to perform its tasks, the Risk, Control and Sustainability Committee works with the Group’s Head of Internal Audit, Paolo Tacciari, the former Head of Internal Control, appointed as per the Chief Executive Officer’s recommendation in March 2005.
Furthermore, in order to carry out its “internal audit” activities, the Committee may engage a leading consulting firm as a ‘co-sourcer’, under the supervision of the Head of Internal Audit.

As indicated in Chapter 6, the Risk, Control and Sustainability Committee submits a budget to the Board and, at any rate, has the power to make expenditures as deemed necessary.

In 2018 the Risk, Control and Sustainability Committee met on six occasions, distributed evenly throughout the year:

- 23 February;
- 15 March;
- 20 April;
- 20 July;
- 24 October;
- 11 December.

Minutes were taken regularly during the meetings and filed with the office of the Head of Internal Audit.

All the members of the Risk, Control and Sustainability Committee attended the meetings, which lasted on average around two hours (with the exception of the justified absence of one director from the meetings held on July 20th, 2018 and December 11th, 2018). The Chairman of the Board of Statutory Auditors or who on his/her behalf also attended, as did the Head of Internal Audit.

Given the similarity of the topics addressed, the meetings of the Risk, Control and Sustainability Committee are held jointly with those of the Board of Statutory Auditors to the extent allowed by the specific responsibilities and assignments, as well as the respective agendas.

In order to encourage a reciprocal exchange of information and in light of discussions involving certain issues, the Chief Executive Officer, the Group’s CFO as well as the Financial Report Officer, a few consultants and Company managers were invited to attend the meetings.

In 2019 the Risk, Control and Sustainability Committee is expected to meet at least five times.

10.2. Functions of the Risk, Control and Sustainability Committee

The Risk, Control and Sustainability Committee assists the Board of Directors with matters related to internal control and risk management, while also monitoring the adequacy and proper working of the internal control system.

In order to carry out the duties assigned, the Committee has access to all the corporate information and tools deemed necessary and may also avail itself of external consultants as per the terms and conditions established by the Board.

The Risk, Control and Sustainability Committee supports and assists the Board of Directors with the following activities:

- assessment of the internal control and risk management system, as well as approval of the periodic financial reports;
- definition of the guidelines for the internal control and risk management system and the means to be
used to assess, manage and monitor the Company’s main risks, as well as understand the extent to which these risks are compatible with the Company’s strategic objectives;

• assessment of the adequacy of the internal control and risk management system with respect to the characteristics of the business and relative risk profile;
• approval of the work program prepared by the Head of Internal Audit;
• understanding the main features of the risk control and management system, how to coordinate the relative activities of the persons involved, as well as the adequacy of the system as a whole;
• assessment, with the support of the Board of Statutory Auditors, of the findings in the independent auditors’ report and letter of opinion;
• expressing an opinion regarding the proposals received from the Chief Executive Officer about the appointment, dismissal and, in accordance with the company policies, the variable and fixed compensation of the Head of Internal Audit, as well as the adequacy of the resources dedicated to Internal Audit;
• examination of the topics related to sustainability;
• examination of the non-financial disclosure drawn up in accordance with Legislative Decree 254/2016;
• assessment and supervision of the Company’s Anti-Corruption program;
• examination, as recommended by the Chairman of the Board and/or the CEO, of the aspects of topics which they view as pertinent for the Committee.

In supporting the Board of Directors, the Risk, Control and Sustainability Committee:

• assesses, along with the Financial Report Officer, the independent auditors and the Board of Statutory Auditors, the appropriateness of the accounting standards adopted and their uniformity with a view to the preparation of the consolidated financial statements
• expresses opinions about specific aspects relating to the identification of the main business risks;
• examines the periodic reports prepared by Internal Audit relative to the internal control and risk management system, as well as those deemed particularly relevant;
• monitors the independence, adequacy, efficacy and efficiency of Internal Audit;
• may request that Internal Audit perform audits of specific areas of operation, while notifying the Chairman of the Board of Statutory Auditors accordingly;
• reports to the Board of Directors, at least once every six months, on its activity and on the adequacy of the internal control and risk management system;
• supports, by carrying out preliminary investigations, the Board in its assessment and decisions relative to the management of risks inherent in prejudicial situations that the Board has been made aware of;
• oversees questions relating to the sustainability of business operations and interaction with all the stakeholders;
• oversees the non-financial disclosure drawn up in accordance with Legislative Decree 254/2016.

In 2018 internal control, in line with the functions described above, was focused on the following activities:

• guidance and supervision of the internal audit activities focused on verifying the adequacy and improving the Group’s internal control system;
• overseeing the activities involving the application and updating of the Internal Organizational Model pursuant to Legislative Decree 231/2001;
• supervision of the processes used to identify and manage the Group’s risks;
II. Internal control and risk management system

The internal control system consists of the set of rules, procedures and organizational structures designed to ensure, through a proper identification, assessment managing and monitoring of the primary risks process, that the business is run safely, correctly and in line with the objectives agreed upon. This internal control system helps guarantee the safeguarding of the Company’s assets, the efficiency and efficacy of the Company’s operations, the reliability of financial information as well as compliance with laws and regulations.

The Board of Directors is responsible for the internal control system and toward this end works with the Risk, Control and Sustainability Committee, the Chief Executive Officer and the Head of Internal Audit.

The Board of Directors provides the guidelines for the internal control and risk management system in a specific document which summarizes and describes the individuals involved, the different components and the mode of operation along with the criteria to be used to assess the system as a whole.

During the year the Board, based on the input received from the Risk, Control and Sustainability Committee and of the Head of Internal Audit, expressed a positive opinion as to the adequacy, efficiency and actual functioning of the internal control system through internal audit’s activities, meetings with the Company management, the Board of Statutory Auditors and the independent auditors, as well as the reports presented by its Chairman, with the Supervisory Board, pursuant to Legislative Decree 231/2001, whose purpose is also to verify that the internal control system works properly, albeit for different reasons.

It should also be noted that during the meeting held on December 14th, 2018, the Board acknowledged and assessed the Group’s risk map on the basis of a report entitled “Group Risk Report 2018”, previously examined by the Risk, Control and Sustainability Committee. The risk management system allows not only for the identification and assessment of the main events, occurrences and circumstances which could negatively impact the ability to achieve certain goals, but also defines the steps that need to be taken to address the Group’s main risks.

The main features of the existing internal control and risk management systems in relation to the financial reporting process pursuant to art. 123-bis, par. 2b), TUF are described below.

- monitoring the economic situation and the financial position, as well as any issues relating to accounting and administration;
- supervision of the Group’s anti-corruption program;
- compliance with the Corporate Governance Code: monitoring regulatory changes and the functioning of the company’s governance;
- supervision of issues relating to sustainability;
- other supervisory activities which, directly and indirectly, are aimed at obtaining information relating to the internal control and risk management system (including, for example, meetings with Company managers and consultants).
Introduction
Amplifon, in line with the most advanced management systems and best practices for the design and implementation of internal control and risk management systems, and the Corporate Governance Code issued by the Corporate Governance Committee of the Italian Stock Exchange to which it adheres, pays the utmost attention to the identification, assessment and management of risk.

Risk management is an ongoing activity which, based on the initial identification and assessment of the events that could negatively impact the ability of the Group and its subsidiaries to reach targets (particularly strategic goals), includes the definition of which steps need to be taken to respond to the risk, implementation and subsequent updates which take place at least once a year at a Group level. Risk management allows for better informed business decisions, reduces the gaps between actual results and objectives and, lastly, nurtures a competitive advantage.

Risk management is entrusted to the Group’s top management, General Managers and local Management teams which are supported by the Group Risk and Compliance Officer who uses professional methods to gather information and assess risk, as well as finds ways to address and mitigate them.

The implementation of the proposed actions and the updating of the risks identified is supported and monitored through a continuous dialogue between Group management and local management, as well as through the Group Risk and Compliance Officer.

At least once a year, during the annual risk review, the Chief Executive Officer contributes directly to the mapping of the Group’s risk with a view to identifying priorities in order to align risk with strategies.

For ease of assessment, risk factors are grouped into homogeneous categories: those originating outside the Company, those stemming from Amplifon’s own organization and those of a more specifically financial nature.

The internal control and risk management system used to monitor the financial reporting process should, therefore, be viewed not as an independent system, but as part of the overall risk management apparatus which, as such, is continuously updated to guarantee an effective system that reflects the Group’s organizational evolution and operational changes.

Below is a description of the main features of Amplifon’s internal control and risk management systems in relation to the financial reporting process, i.e. the process leading to the preparation and public disclosure of the annual financial report and of the quarterly and half-year reports.

The Amplifon Group, through the work done by the Financial Report Officer, has set up a system of administrative and accounting procedures for the preparation of the separate and consolidated financial statements and of the interim financial reports.

The system was designed and implemented with the help of a leading consulting firm and is based on the framework of the Committee of Sponsoring Organizations of the Treadway Commission (CoSO). According to that framework, the internal control system is viewed as a process involving all business functions and, therefore, provides reasonable assurance as to:

• the reliability, accuracy and timeliness of financial reporting;
• the effectiveness and efficiency of operations;
• compliance with laws and regulations.
The model adopted, after preliminary activities and initial implementation, calls for a set of recurring activities which ensure it is kept up to date, in good working order and applied correctly.

**Main features of the existing internal control and risk management systems in relation to the financial reporting process**

*Phases of the internal control and risk management processes in relation to the financial reporting process*

In the initial “scoping” phase, the single account lines of the consolidated financial statements were studied to identify material and significant accounts, their underlying processes, and the specific Group companies on which to develop and implement the model.

The outcome of the “scoping” phase is reviewed each year to make sure it is adequate and provides the necessary coverage in light of the ever changing perimeter of consolidation and the importance of the individual annual report items.

For purely operational reasons and to ensure the consistency and governance of the entire system, the model was implemented gradually: starting with Amplifon S.p.A. and then applied, gradually, to the other Group companies.

The model was also implemented gradually within the individual companies, again for operational reasons only. It initially addressed certain cycles, and eventually reached full coverage of the processes defined as “in-scope.” A simplified procedure was defined for immaterial companies, in which the Company has held an interest for at least two years, based on the implementation of a set of key controls. In the case of new acquisitions the set of key controls is implemented gradually, to then continue with full implementation of a full set of accounting procedures based on the importance of the interest acquired.

For each Company and each process defined as “in-scope,” the following steps are in place:

- **Narrative mapping of the process with identification of key risks and controls to ensure:**
  - completeness, i.e. that all transactions and data are entered and processed within the systems so that they are duly reflected in the financial statements;
  - accuracy, i.e. that the transactions and data are entered and processed correctly and neutrally so that the financial statements provide precise, objective information;
  - cut-off, i.e. that all transactions and data are entered for the period to which they pertain so that the financial statements represent the Company’s and the Group’s real economic and financial situation with respect to the period under review;
  - promptness, i.e. that all transactions and data are processed speedily so that the financial statements can be prepared correctly by the legal deadline;
  - reliability, i.e. that the information managed is fair, consistent with the accounting standards used and in line with the legal and regulatory standards.
- **Assessment of controls’ design with respect to each objective listed above; identification of principal gaps.**
- **Identification of actions and remediation processes to implement any compensating controls, or process modifications, ensuring proper control of the areas in question.**
- **Preparation of a Risk Control Matrix that summarizes:**
• the sub-process;
• the risk;
• the objective of the control;
• the description of the control;
• the type of control (preventive, detective, manual, automatic);
• the possibility of fraud risk, if any;
• IT support for the control;
• the frequency (daily, monthly, quarterly, yearly);
• the person in charge of the control;
• the gap identified in the control, if any.

On the basis of the Risk Control Matrix, at least once a year and under the coordination and supervision of the Financial Report Officer, regular checks are performed by headquarter personnel, internal audit personnel or the external consultant to make sure the tests are being carried out.

The initial narrative of the process then evolves into an actual Company procedure, which is reviewed at least once a year to make sure it reflects any changes that have occurred.

The results of the tests, kept on file on the Group intranet and with the Consolidated Financial Statements function, and the progress reports of activities underway at individual Group companies, are analyzed each quarter by a Steering Committee made up of:
• the Financial Report Officer;
• the Head of Internal Audit;
• the Group Accounting & Finance Director.

When data is submitted for the periodic financial reports (quarterly, half-yearly and yearly), regardless of the materiality of the country or company, the General Managers and the CFOs of each country send the parent company a letter confirming that the submitted data is complete, accurate, consistent with the accounting records, as well as compliant with the accounting standards used and with all laws and regulations, and that they are responsible for implementing an adequate internal control system to prevent or identify any fraudulent or erroneous reporting.

**Bodies and positions involved**

**Board of Directors:** issued the regulations for the Financial Report Officer and is brought regularly up to date on the activities of the Risk, Control and Sustainability Committee.

**Financial Report Officer:** through a specially appointed team, plays a proactive role in the ongoing implementation and progressive maintenance of the internal control and risk management systems in relation to the financial reporting process, and periodically checks the status of operations and tests’ results. As part of the Steering Committee, evaluates possible critical situations and, together with the Head of Internal Audit and the Group Accounting & Finance Director, defines the necessary actions to be taken.

**Head of Internal Audit:** works with the Financial Report Officer on the ongoing implementation and progressive maintenance of the internal control and risk management systems in relation to the financial reporting process, updates the Steering Committee on tests performed at the request of and to support the Financial Report Officer, and periodically checks the status of operations and the results of tests performed by external consultants or headquarter personnel. As part of the Steering Committee, evaluates possible critical situations together with the Financial Report Officer and the Group Accounting & Finance Director. Reports periodically to the Risk, Control and Sustainability Committee about the work carried out.
Group Accounting & Finance Director: coordinates the implementation and progressive maintenance of the internal control and risk management systems in relation to the financial reporting process, oversees testing at foreign affiliates both directly and through consultants, and updates the Steering Committee on the status of operations and test results. As part of the Steering Committee, evaluates possible critical situations together with the Financial Report Officer and the Head of Internal Audit and defines the necessary actions to be taken.

General Managers and Finance & Control Directors of the subsidiaries: oversee proper implementation of the administrative and accounting procedures defined in the model and, upon submission of data for the periodic financial reports (quarterly, half-yearly and yearly), regardless of the materiality of the Country or the company, send the parent company a letter confirming that the submitted data is complete, accurate, consistent with the accounting records and compliant with the accounting standards used and with all laws and regulations, and confirming that they are responsible for implementing an adequate internal control system to prevent or identify any fraudulent or erroneous reporting.

Company-level manager: a manager has been appointed, at each material subsidiary, to serve as the focal point for the implementation and ongoing maintenance of the model.

Process owner: for each procedure, a process owner is appointed to oversee its ongoing maintenance.

II.1. Executive Director in Charge of the Internal Control and Risk Management System
The Chief Executive Officer oversees the planning and operation of the internal control and risk management system (Sistema di Controllo Interno e di Gestione dei Rischi or ‘SCIGR’), along with the implementation of the system and identification of the primary business risks.

The responsibilities of the Director in charge of the SCIGR are outlined in the document “Board of Directors – Role, Organization and Mode of Operation” and reflect the relative provisions found in the Corporate Governance Code (application criteria 7.C.4).

During the year the Chief Executive Officer, in his capacity as director in charge of the SCIGR, established channels of communication and worked with the Head of Internal Audit and the Risk, Control and Sustainability Committee.

As mentioned above, the Chief Executive Officer works with the Head of Internal Audit and the Company’s divisions to identify the primary business risks and evaluates the procedures and rules which comprise the internal control system including with regard to the operating conditions, as well as laws and regulations.

II.2. Head of Internal Audit
The Board of Directors, as per the Chief Executive Officer’s recommendation, appointed the Group Risk and Compliance Officer, Paolo Tacciaria, the Company’s Head of Internal Audit after having received an opinion from the Risk, Control and Sustainability Committee and submitting the proposal to the Board of Statutory Auditors for review.

The Head of Internal Audit’s compensation was established based on company policies and on the Remuneration and Appointments Committee’s recommendations and approved by the Board of Directors.

The Head of Internal Audit reports to the Board of Directors and reports on his activities to the Risk, Control and Sustainability Committee which oversees his activities, monitoring the independence, adequacy, efficacy and efficiency of his operations.
The Head of Internal Audit also interacts with the Board of Statutory Auditors and the Director in charge of the Internal Control and Risk Management System in order to ensure that his duties are fulfilled consistently, as well as compliance with the requirement for independence as per the Company’s corporate governance system and the Corporate Governance Code.

The Head of Internal Audit is not responsible for any operations and does not report to the head of any operational divisions.

The Head of Internal Audit must verify that the internal control and risk management system is adequate, fully operational and functional:

- carries out and facilitates the activities needed to identify, assess and manage the Company’s risks;
- prepares an internal audit plan each year, which he presents to the Risk, Control and Sustainability Committee and, subsequently, to the Board of Directors, for the verification of the work being carried out by the Group’s companies in order to ensure that the company’s risks are being properly monitored in line with the best practices, including the recommendations found in the Corporate Governance Code;
- meets periodically with the Board of Statutory Auditors and the Independent Auditors;
- oversees and facilitates compliance with the Corporate Governance Code and the functioning of the corporate governance;
- supports the Risk, Control and Sustainability Committee in the supervision of topics relating to sustainability.

Periodically prepares reports on the work carried out which are presented to the Risk, Control and Sustainability Committee, the Board of Statutory Auditors and the Director in charge of the Internal Control and Risk Management System, in addition to assisting the Risk, Control and Sustainability Committee with the preparation of the periodic reports for the Board of Directors on the internal control and risk management system.

Pursuant to the Supervisory Board Regulations, the Head of Internal Audit is also an active member of the Supervisory Board and works to support the activities carried out. In order to fulfil his duties, the Head of Internal Audit has access to all the information deemed useful, as well as the resources and necessary means guaranteed in a specific budget. The Internal Audit Plan, approved by the Board of Directors, is prepared by the Head of Internal Audit along with an internal resource (Corporate Risk & Compliance Manager) and, for specific projects, a leading consulting firm.

The Head of Internal Audit works on internal guidance, planning, raising awareness and supervision, while the operations are carried out largely by consultants who guarantee a direct and professional presence in all the different countries where the Group is active. The Internal Audit Plan focuses on the strategic objectives and is prepared based on the results of the Group’s risk mapping, the indications provided by the managers and any organizational changes that have taken place, and includes also the follow-up activities relating to the work carried out in prior years. The activities carried out by Internal Audit also include the constant monitoring of any steps taken to improve the internal control and risk management system called for in the audits and, therefore, prior to the formal verifications which take place during the follow-up phase.
II.3. Organizational model pursuant to legislative decree 231/2001

On March 14th, 2005 the Board of Directors resolved to adopt an Internal Organizational Model ("the Model") in accordance with the recommendations of Legislative Decree 231/2001 which has made companies administratively responsible in criminal proceedings for certain types of crimes committed by directors, managers or employees in the interests of or to the benefit of the companies themselves.

The Model was prepared with a view to preventing the occurrence of the crimes envisaged under the Decree and is based on the guidelines for Organizational Models issued by Confindustria (the Federation of Italian Industrialists) and other industry associations.

The Model consists of a general and a special part. The general part sets out the guiding principles for company transactions, describes how the Supervisory Board is formed and works, as well as the applicable penalties. The special part includes the procedures to be used to monitor the Company's activities deemed “sensitive” pursuant to Legislative Decree 231/2001, as well as some of the procedures to be used for the timely discipline of some of these activities.

The Model’s adoption is a way to foster conducting company activities in accordance with the principles of fairness and transparency in order to safeguard the company’s image, the work of its employees and partners, while at the same time fostering the achievement of greater efficiency.

The Organizational Model is, by definition, dynamic and for this reason is updated each year to reflect regulatory and organizational changes, as well any violations. The application of the model is also monitored.

The Model is regularly updated, the last version available was approved with the resolution of the Board of Directors held on July 26th, 2018, to reflect new legislation relating to alleged offenses and changes in the Company’s organizational structure.

In the current version, the most sensitive activities include crimes against public administrations, corporate crimes and market abuse.

The Supervisory Board, comprised of two independent Directors and the Head of Internal Audit, met six times in 2018:

- 23 February;
- 20 April;
- 21 June;
- 20 July;
- 24 September;
- 18 December.

The Supervisory Board and the Board of Statutory Auditors maintained an open channel of communication in order to facilitate a constant exchange of information, as well as the participation of the Statutory Auditors in periodic meetings. In 2018 there was formal exchange of information on three occasions and the Chairman of the Board of Statutory Auditors, or he on his behalf, attended the meetings.
II.4. Independent auditors

The Shareholders’ Meeting held on April 21st, 2010 resolved to grant the assignment for the financial audit of the parent company and consolidated financial statements of Amplifon S.p.A. to the company PricewaterhouseCoopers S.p.A. for the nine-year period 2010-2018.

Based on the recommendations of the Board of Statutory Auditors, during the Shareholders’ Meeting held on April 20th, 2018 shareholders resolved to grant the assignment for the financial audit of the parent company and consolidated financial statements of Amplifon S.p.A. to the company KPMG S.p.A. for the nine-year period 2019-2027.

II.5. Financial Report Officer

The company’s Articles of Association call for the Board of Directors to appoint a Financial Report Officer, subject to the unbinding opinion of the Board of Statutory Auditors. The Financial Report Officer must possess certain professional requisites or precisely three years of management experience in the field of accounting, finance and control with group companies or other joint stock companies. The “Rules for the Financial Report Officer” govern the responsibilities, the activities, the relationships with other corporate divisions, the powers and means of the Financial Report Officer in accordance with proven best practices.

In the meeting held on February 28th, 2017 the Board, after having received a favourable opinion from the Board of Statutory Auditors, with effect from March 1st, 2017, appointed the group’s CFO, Gabriele Galli, Financial Report Officer.

II.6. Coordination of the personnel involved in the Internal Control and Risk Management System

The Board of Directors prepares and approves the document “Guidelines for the Internal Control and Risk Management System” which, in addition to indicating the objectives of the internal control and risk management system, also describes the personnel involved, inside and outside of the Company, and describes the responsibilities and procedures for interaction. The Director in charge of the Internal Control and Risk Management System is in charge of implementing the Board of Directors’ guidelines.
12. Directors' Interests and Related Party Transactions

During the meeting held on July 26th, 2018, the Board of Directors approved the new “Regulations for related party transactions” issued pursuant to and in accordance with CONSOB Regulation n. 17221 of 12 March 2010, which defines the rules and procedures relating to the identification, communication, approval and execution of related party transactions entered into by the Company or its wholly owned Italian and foreign direct and indirect subsidiaries.

The Regulations adopted by the Board of Directors are designed to ensure the real transparency, as well as the substantive and procedural fairness, of all related party transactions in accordance with current norms and regulations and, in particular, with CONSOB Regulations.

The Regulations are published on the company's website in the section “Governance/By-laws and Procedures”.

The Company, in light of its characteristics, structure, size, business and internal organization deemed it opportune to:

- not apply the procedures to other relevant parties;
- not define materiality thresholds lower than those indicated in the CONSOB Regulations for the definition of material related party transactions;
- without prejudice to mandatory financial and accounting disclosures called for under applicable laws and regulations, not apply the Regulations to:
  - decisions relating to Stock Option Plans approved during the Shareholders' Meetings in accordance with art. 114-bis of the TUF;
  - resolutions relating to the compensation of members of the Board of Directors and the Directors holding particular offices, Executives with strategic responsibilities, as long as: (i) the Company has adopted a compensation policy; (ii) a committee comprising exclusively non-executive directors, primarily independent, was involved in the definition of the compensation policy; (iii) a report on the compensation policy was presented to the shareholders for approval; and (iv) the compensation assigned is in line with the policy;
  - ordinary transactions conducted in accordance with market or standard conditions;
  - the transactions entered into between the Company and its subsidiaries, including jointly controlled, or between affiliates, as long as no related party of Amplifon has a significant interest in the subsidiary or affiliate involved in the transaction;
  - the transactions which must be completed in order to comply with the supervisory authority's instructions;
  - immaterial transactions, meaning those related party transactions representing a total of not more €500,000, which, given the size of the Company, do not involve any appreciable risk for the investors of the Company itself;
  - regulate the adoption of framework resolutions defining the characteristics and ensuring that complete information about their implementation is provided to the Board at least quarterly;
  - apply specific procedures to urgent transactions.

Pursuant to the Regulations, the Company adopted the operational procedures needed to select and manage the related party transactions and, similarly, the Board of Directors defined its own internal regulations governing the approval and execution of the transactions in which a director holds an interest, either directly or indirectly (through third parties).
I3. Appointment of Statutory Auditors

As per art. 24 of the Company’s Articles of Association, the Board of Statutory Auditors consists of three standing auditors and two alternate auditors, in possession of the requisites, including professional and personal characteristics, as well as those relative to cumulative appointments and laws governing gender equality.

When forming the Board of Statutory Auditors, if application of the gender equality quota criteria does not result in a whole number, the number of candidates belonging to the least represented gender shall be rounded up.

More in detail, with regard to the professional requisites, pursuant to article 1, paragraph 3 of Ministerial Decree n. 162 dated 30 March 2000 in reference to paragraph 2, letters b) and c) of the same article 1, strictly related to the company’s activities is to be construed as related to commercial and corporate law, corporate finance, finance, statistics, the fields of medicine and electronic engineering, as well as like or analogous disciplines, while sectors in which the company operates are to be construed as wholesale and retail production and commercialization of the instruments, devices and products referred to in article 2 of the Articles of Association.

The ordinary Shareholders’ Meeting appoints the Board of Statutory Auditors and determines its remuneration. The minority is entitled to elect one Statutory Auditor and one Alternate Auditor. The Board of Statutory Auditors is appointed, with the exception of what is specified in the second to last paragraph of art. 24 of the Articles of Association, on the basis of lists submitted by the shareholders or groups of shareholders who own at least 1% of the shares with voting rights (percentage determined yearly and defined in the executive resolution n. 13 issued by the director of CONSOB’s corporate governance division on January 24th, 2019). The lists, where the candidates are listed in sequential numerical order, must be filed at the company’s registered office at least twenty five days before the date set for the Shareholders’ Meeting. The Company will publish the lists on its website, as well as in accordance with the other modalities indicated by CONSOB in the regulation issued pursuant to art. 147-ter, paragraph 1-bis of Legislative Decree 58/1998 at least twenty one days before the Shareholders’ Meeting.

Each shareholder who presents a list, or is party to a list, must present the certification issued by a licensed intermediary entitling the shareholder to present the list, along with the lists, within the timeframe in which the Company must publish the lists under the law.

With regard to the election of a minority Statutory Auditor, if several lists have obtained the same number of votes, the list presented by the majority of shareholders shall prevail.

In the event two or more lists which are not connected, including indirectly, with the shareholders who presented or voted for the other, obtain the same number of votes, a run-off election is held between these lists with the participation of all the shareholders present at the Shareholders’ Meeting. The candidates on the list that obtain the simple majority of votes will be elected.

If a standing auditor needs to be replaced due to death, resignation or expiration of the term, the alternate auditor belonging to the same list as the previous auditor takes over, without prejudice to the laws in effect governing gender equality.
As per the Articles of Association, the Board of Statutory Auditors is comprised of three Standing Auditors and two Alternate Auditors who remain in office for three financial years and may be re-elected.

The Board of Statutory Auditors, appointed on April 20th, 2018 and in office through the Shareholders’ Meeting to approve the 2020 annual report, consists of the following members:

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<tr>
<th>Name and date of birth</th>
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<th>In office since</th>
<th>List</th>
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<td>21/04/2015</td>
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<td>M</td>
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</tbody>
</table>

1 With a Bachelor’s Degree in Economics and Business from the University Luigi Bocconi in Milan, she was admitted to the Certified Public Accountants Register of Milan in 1996 and to the Milan Auditors Register in 1999. She is also enrolled with the Rolls of Technical Consultants of District Court of Milan, the Rolls of Official Receivers of the District Court of Milan, and the Rolls of Auditors of Local Bodies. She practices as a Certified Public Accountant in Milan (Studio Associato Pagani). She currently chairs also the Board of Statutory Auditors of Brembo S.p.A., Sanofi-Aventis S.p.A., Nord-Com S.p.A., Dufry Shop Finance Ltd and Tata Consultancy Services (Italy) S.p.A. Moreover she is a member of the Board of Statutory Auditors of E-Distribuzione S.p.A. and Enel Italia S.r.l. In addition she is member of the Board of Directors of Azimut Holding S.p.A. and Azimut Libera Impresa SGR S.p.A.

2 With a Bachelor’s Degree in Economics and Business from the University Luigi Bocconi in Milan, she was admitted to the Certified Public Accountants Register of Milan in 1990 and to the Milan Auditors Register in 1995. She currently sits, as chairman and standing statutory auditors, in the Board of Statutory Auditors of Group BASF and Group Randstad companies. In addition she is an independent Director of Banca Galileo S.p.A..

3 With a Bachelor’s Degree in Economics and Business from the University Luigi Bocconi in Milan, he was admitted to the Certified Public Accountants Register of Milan in 1982 and to the Milan Auditors Register in 1995. He holds and has held the role of Director and Statutory Auditor in listed, not listed and public interest entities. He is currently chairman of the Board of Statutory Auditors of Eos Servizi Fiduciari S.p.A., Il Sole 24 Ore Cultura S.r.l., Givaudan Italia S.p.A. and Istituto delle Vitamine S.p.A. as well as Statutory Auditor of Nespresso Italia S.p.A., La7 S.p.A., Cairo Editore S.p.A. and Cairo Pubblicità S.p.A.

Key
Office held: Chairman, Standing Auditor, Alternate Auditor.
List: indicated as M/m depending on whether the statutory auditor was elected on a Majority list or a minority list (art. 144-decies of the Issuers’ Regulations).
% attend. B.S.A.: indicates the statutory auditor’s attendance record in percentage terms at meetings of the Board of Statutory Auditors (the calculation of this percentage reflects the number of meetings attended by the statutory auditor relative to the number of meetings of the Board of Statutory Auditors held during the year or after the statutory auditor’s appointment or through the termination date).
Other appointments: indicates the total number of appointments held in companies described in Book V, Title V, Chapters V, VI and VII of the Italian Civil Code.
del Collegio Sindacale di società quotate” of the National Council of Certified Public Accountants ed. April 2018, standard Q.1.1.). The “Board of Statutory Auditors assessment” has been performed based on a questionnaire and a specific report has been presented by the Board of Statutory Auditors to the Board of Directors. The outcome of the assessment has been a general satisfaction for the Body’s performance and for its general contribution, as well as a positive and cooperative atmosphere within the Board of Statutory Auditors.

The assessment has also highlighted an effective relationship with the Board of Directors and a high level of cooperation with the Amplifon internal functions.

In addition, among the topics discussed during the assessment, the Board of Statutory Auditors has deeply analysed the diversity principles, according to art. 123-bis, comma 2, let. D-bis TUF.

The Board of Statutory Auditors met eleven times during the year. The meetings lasted, an average of two hours.

The Board of Statutory Auditors fulfils its duties in accordance with the standards of professionalism and independence provided for by law, the Articles of Association and the regulations adopted by the Issuer in accordance with the Corporate Governance code.

Through a constant exchange of information regarding the independent auditors’ activities, the Board of Statutory Auditors verifies that the independent auditors possess the requisite of independence in existence at the time of their appointment.

The Chairman of the Board of Statutory Auditors or a delegated statutory auditor attended all the meetings of the Risk, Control and Sustainability Committee and the Remuneration and Appointments Committee and coordinated his supervisory activities through the exchange of information and updates provided by the Head of Internal Audit. There was also a constant exchange of information with the Supervisory Board.

Furthermore, as mentioned in chapter 10 above, given the similarity of the topics addressed, the meetings of the Risk, Control and Sustainability Committee are held jointly with those of the Board of Statutory Auditors to the extent allowed by the specific responsibilities and assignments, as well as the respective agendas.

The Board of Statutory Auditors, in its capacity as “Internal Control and Internal Audit Committee”, carried out all of the supervisory activities referred to in art. 19 of Legislative Decree 39/2010.

The Board of Statutory Auditors plans to meet at least five times in 2019. One meeting took place already on February 26th, 2019.

Diversity
The Board of Statutory Auditors will be appointed in compliance with the current law governing gender equality rounding up the number of candidates belonging to the least represented gender in the event application of the quota criteria does not result in a whole number. Currently women account for 2 out of 3 of the standing auditors.

As already mentioned, the requisite honourability and professionalism are assessed in accordance with the law, the Articles of Association and the Corporate Governance Code.

Lastly, there is no specific policy guiding the composition of the lists for the appointment of the statutory auditors with respect to the age of the candidates.
15. Relations with shareholders

The Board of Directors works to ensure that shareholders receive relevant information and documentation in a timely manner. Toward this end, the Company constantly updates its website where there is a specific section dedicated to “Governance” and a very detailed “Investors” section. Both sections are easily reached from the corporate website’s home page.

Francesca Rambaudi, currently responsible for Investor Relations, manages the flow of information provided to shareholders, financial analysts and institutional, as well as retail, investors in full compliance with the standards of transparency and equal treatment of all parties established in the rules for corporate disclosures. In order to fulfil her duties, the Investor Relator is supported by two internal resources and an external company specialized in media relations.

The Company actively endeavors to provide investors, the financial market and the press with adequate information in compliance with the law and the applicable regulations, particularly with regard to the handling of price sensitive information. Toward this end the company regularly issues press releases, meets periodically with institutional investors and the financial community, organizes conference calls and constantly updates the corporate documentation made available on its website.

16. Shareholders’ meetings (pursuant to art. 123-bis, par. 2, letter c), TUF)

The Shareholders’ Meetings are regulated by, in addition to the Company’s Articles of Association, a specific set of regulations which was approved by the Shareholders’ Meeting and which can be found on the Company’s website in the section “Governance/By-laws and procedures.” The Articles of Association and the Shareholders’ Meeting Regulations govern all aspects of the Shareholders’ meetings in accordance with current norms and regulations.

With the exception of those powers attributed exclusively to shareholders and unless resolved otherwise by shareholders upon appointment, the Board of Directors is vested with the broadest powers for the company’s ordinary and extraordinary administration and may perform all activities deemed necessary to achieve the company’s purpose (please also refer to paragraph 4.3.2 above).

The above mentioned Regulations guarantee each shareholder’s right to take the floor and participate in discussions.

During the Shareholders’ meeting the Board of Directors reported on its activities in order to ensure that the shareholders were adequately informed and that they might help contribute to informed resolutions.

For information on the ownership structure, the share capital and the characteristics of any securities issues please refer to Chapter 2.
17. Other Corporate Governance practices (pursuant to art. 123-bis, par. 2, letter a), TUF)

No other Corporate Governance practices have been adhered to other than those described above.

18. Changes since year end
There have been no changes in corporate governance after the end of the year under review.

19. Comments on the letter dated December 21st, 2018 received from the Chairman of the Corporate Governance Committee

On March 5th, 2019 the Board of Directors, drawing on the preliminary examination of the Risk, Control and Sustainability Committee during the meetings held on February 26th and March 1st 2019, examined the content of the letter received from the Chairman of the Corporate Governance Committee dated December 21st, 2018 and the recommendations found therein. The Board acknowledged that the company’s Corporate Governance system is in line with all the recommendations made by the Corporate Governance Committee.
## Annex I

### List of Amplifon S.p.A.'s directors’ appointments in other companies at 31 December 2018

<table>
<thead>
<tr>
<th>Name</th>
<th>Office held in Amplifon S.p.A.</th>
<th>Other companies</th>
<th>Office held</th>
</tr>
</thead>
<tbody>
<tr>
<td>Susan Carol Holland</td>
<td>Chairman</td>
<td>Amplifier s.r.l.</td>
<td>Chairman</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Amplifin S.p.A.</td>
<td>Chairman</td>
</tr>
<tr>
<td>Enrico Vita</td>
<td>Chief Executive Officer</td>
<td>Aronst Thermo S.p.A.</td>
<td>Independent Director</td>
</tr>
<tr>
<td>Andrea Casalini</td>
<td>Independent non-executive</td>
<td>Estaly Net s.r.l.</td>
<td>Chief Executive Officer</td>
</tr>
<tr>
<td></td>
<td>Director</td>
<td>Assist S.p.A.</td>
<td>Director</td>
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<tr>
<td></td>
<td></td>
<td>Engagigo s.r.l.</td>
<td>Director</td>
</tr>
<tr>
<td>Alessandro Cortesi</td>
<td>Independent non-executive</td>
<td>Alitalia SAI S.p.A.</td>
<td>Statutory Auditor</td>
</tr>
<tr>
<td></td>
<td>Director</td>
<td>Conbipel S.p.A.</td>
<td>Director</td>
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<tr>
<td></td>
<td></td>
<td>Brugola Industriale S.p.A.</td>
<td>Director</td>
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<td></td>
<td></td>
<td>Takeda Italia S.p.A.</td>
<td>Statutory Auditor</td>
</tr>
<tr>
<td>Maurizio Costa</td>
<td>Independent non-executive</td>
<td>Mediasbanca S.p.A.</td>
<td>Director</td>
</tr>
<tr>
<td>Laura Donnini</td>
<td>Independent non-executive</td>
<td>HarperCollins Italia SpA</td>
<td>Chief Executive Officer</td>
</tr>
<tr>
<td></td>
<td>Director</td>
<td>PINKO</td>
<td>Independent Director</td>
</tr>
<tr>
<td>Maria Patrizia Grieco</td>
<td>Independent non-executive</td>
<td>Enel S.p.A.</td>
<td>Chairman</td>
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<tr>
<td></td>
<td>Director</td>
<td>Ferrari N.V.</td>
<td>Independent Director</td>
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<td></td>
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<td>Anima Holding</td>
<td>Independent Director</td>
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<td>Endessa S.A.</td>
<td>Independent Director</td>
</tr>
<tr>
<td>Lorenzo Pozza</td>
<td>Independent non-executive</td>
<td>Aronst Thermo S.p.A.</td>
<td>Chairman Board of Statutory Auditors</td>
</tr>
<tr>
<td></td>
<td>Director</td>
<td>Assicurazioni Generali S.p.A.</td>
<td>Statutory Auditor</td>
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<td>Bracco Imaging S.p.A.</td>
<td>Statutory Auditor</td>
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<td>Edison S.p.A.</td>
<td>Statutory Auditor</td>
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<td>Gas Plus S.p.A.</td>
<td>Chairman Board of Statutory Auditors</td>
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<td>Leonardo &amp; Co. S.p.A.</td>
<td>Statutory Auditor</td>
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<td>Merloni Holding S.p.A.</td>
<td>Statutory Auditor</td>
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<td>Rudra S.p.A.</td>
<td>Director</td>
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<td>Transalpina di Energia S.p.A.</td>
<td>Statutory Auditor</td>
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<td></td>
<td>Angel Capital Management S.p.A.</td>
<td>Director and Deputy Chairman</td>
</tr>
<tr>
<td>Giovanni Tamburi</td>
<td>Non-executive Director</td>
<td>Tamburi Investment Partners S.p.A.</td>
<td>Chairman and CEO</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Alpitour S.p.A.</td>
<td>Director</td>
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<td>Azimut Benetti S.p.A.</td>
<td>Director</td>
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<tr>
<td></td>
<td></td>
<td>Beta Utensili S.p.A.</td>
<td>Director</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Eataly S.r.l.</td>
<td>Director</td>
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<td></td>
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<td>Fimac S.p.A.</td>
<td>Director</td>
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<td>Furla S.p.A.</td>
<td>Director</td>
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<td>iGuzzini illuminazione S.p.A.</td>
<td>Director</td>
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<td>Interpump Group S.p.A.</td>
<td>Director</td>
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<tr>
<td></td>
<td></td>
<td>Roche Bobois Group</td>
<td>Member of the Surveillance Committee</td>
</tr>
</tbody>
</table>

1 The offices held are based on the information provided by the Directors.